|  | Current Period        |                        |              | Cumulative Period     |                        |              |              |                       |
|--|-----------------------|------------------------|--------------|-----------------------|------------------------|--------------|--------------|-----------------------|
| Program Initiative   | Annual kWh<br>Savings | Actual<br>Expenditures | Participants | Annual kWh<br>Savings | Actual<br>Expenditures | Participants | Budget       | Actual % of<br>Budget |
| A1a - Residential New Homes &<br>Renovations               | 0.00                  | \$0.00                 | 0            | 7,771.69              | \$6,255.00             | 1            | \$0.00       | 0.00%                 |
| A2a - Residential Coordinated Delivery                     | 59,164.70             | \$107,251.24           | 68           | 59,164.70             | \$108,265.49           | 68           | \$152,217.47 | 71.13%                |
| A2b - Residential Conservation Services<br>(RCS)           | 0.00                  | \$11,761.50            | 84           | 0.00                  | \$11,761.50            | 84           | \$20,643.75  | 56.97%                |
| A2c - Residential Retail                                   | -3,163.00             | \$17,349.75            | 21           | -6,605.80             | \$45,539.22            | 56           | \$0.00       | 0.00%                 |
| A2d - Residential Behavior                                 | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00       | 0.00%                 |
| A3i - Residential HEAT Loan                                | 0.00                  | \$0.00                 | 0            | 0.00                  | \$7,071.61             | 5            | \$0.00       | 0.00%                 |
| Res Subtotal   | 56,001.70             | \$136,362.49           | 173.00       | 60,330.59             | \$178,892.82           | 214          | \$172,861.22 |                       |
| Res % of Total   | 80.04%                | 86.79%                 | 97.74%       | 62.11%                | 82.54%                 | 95.11%       | 55.83%       |                       |
| <b>B1a - Income Eligible Coordinated Delivery</b>          | 3,138.00              | \$9,944.00             | 1            | 10,102.80             | \$17,768.64            | 7            | \$57,602.10  | 30.85%                |
| IE Subtotal  | 3,138.00              | \$9,944.00             | 1.00         | 10,102.80             | \$17,768.64            | 7            | \$57,602.10  |                       |
| IE % of Total  | 4.48%                 | 6.33%                  | 0.56%        | 10.40%                | 8.20%                  | 3.11%        | 18.61%       |                       |
| C1a - C&I New Buildings & Major<br>Renovations             | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00       | 0.00%                 |
| C1a - C&I New Buildings & Major<br>Renovations – Municipal | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00       | 0.00%                 |
| C2a - C&I Existing Building Retrofit                       | 4,366.96              | \$4,453.64             | 1            | 20,239.96             | \$13,721.13            | 2            | \$79,133.71  | 17.34%                |
| C2a - C&I Existing Building Retrofit -<br>Municipal        | 6,207.24              | \$6,186.42             | 1            | 6,207.24              | \$6,186.42             | 1            | \$0.00       | 0.00%                 |
| C2b - C&I New & Replacement Equipment                      | 255.00                | \$175.00               | 1            | 255.00                | \$175.00               | 1            | \$0.00       | 0.00%                 |
| C&I Subtotal   | 10,829.20             | \$10,815.06            | 3.00         | 26,702.20             | \$20,082.55            | 4            | \$79,133.71  |                       |
| C&I % of Total   | 15.48%                | 6.88%                  | 1.69%        | 27.49%                | 9.27%                  | 1.78%        | 25.56%       |                       |
| Total  | 69,968.90             | \$157,121.55           | 177          | 97,135.59             | \$216,744.01           | 225          | \$309,597.03 |                       |